SUMMIT ACADEMY OIC FINANCIAL STATEMENTS YEARS ENDED JUNE 30, 2021 AND 2020



WEALTH ADVISORY | OUTSOURCING AUDIT, TAX, AND CONSULTING

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INDEPENDENT AUDITORS' REPORT

Board of Directors Summit Academy OIC Minneapolis, Minnesota

We have audited the accompanying financial statements of Summit Academy OIC, which comprise the balance sheets as of June 30, 2021 and 2020, and the related statements of activities, functional expenses, and cash flows for the years then ended, and the related notes to the financial statements.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation, and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditors' Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditors' judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Board of Directors Summit Academy OIC

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of Summit Academy OIC as of June 30, 2021 and 2020, and the changes in its net assets and its cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated November 29, 2021, on our consideration of Summit Academy OIC's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts, and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of Summit Academy OIC's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering Summit Academy OIC's internal control over financial reporting and compliance.

CliftonLarsonAllen LLP

Clifton Larson Allen LLP

Minneapolis, Minnesota November 29, 2021

SUMMIT ACADEMY OIC BALANCE SHEETS JUNE 30, 2021 AND 2020

	2021	2020
ASSETS		
CURRENT ASSETS		
Cash and Cash Equivalents	\$ 5,202,846	\$ 2,099,673
Program Service Fee Receivables	807,643	846,026
Pledges Receivable - Current Portion	1,349,819	1,143,976
Other Assets	310,009	217,430
Total Current Assets	7,670,317	4,307,105
PROPERTY AND EQUIPMENT		
Land	465,500	465,500
Building and Building Improvements	8,060,138	7,707,312
Automobiles	53,256	53,256
Furniture and Equipment	2,483,492	1,936,318
Total	11,062,386	10,162,386
Less: Accumulated Depreciation	5,106,948	4,531,014
Net Property and Equipment	5,955,438	5,631,372
OTHER ASSETS		
Restricted Cash and Cash Equivalents	-	29,668
Investments - Long-Term	1,547,808	1,040,528
Pledges Receivable - Long-Term	2,273,386	56,768
Total Other Assets	3,821,194	1,126,964
Total Assets	\$ 17,446,949	\$ 11,065,441
LIABILITIES AND NET ASSETS		
CURRENT LIABILITIES		
Current Maturities of Capital Leases	\$ 20,060	\$ 14,993
Notes Payable - Current Maturities	-	370,215
Accounts Payable	379,870	211,013
Accrued Payroll and Related Expenses	1,644,902	689,475
Utility Contract Obligation - Short-Term	37,036	37,036
Total Current Liabilities	2,081,868	1,322,732
LONG-TERM LIABILITIES		
Capital Lease Obligations, Less Current Maturities	33,765	28,731
Deferred Rent	104,400	-
Notes Payable, Less Current Maturities	-	1,296,033
Asset Retirement Obligation	246,876	235,120
Utility Contract Obligation - Long-Term	443,150	476,522
Total Long-Term Liabilities	828,191	2,036,406
Total Liabilities	2,910,059	3,359,138
NET ASSETS		
Without Donor Restrictions	9,374,009	5,918,153
With Donor Restrictions	5,162,881	1,788,150
Total Net Assets	14,536,890	7,706,303
Total Liabilities and Net Assets	\$ 17,446,949	\$ 11,065,441

SUMMIT ACADEMY OIC STATEMENTS OF ACTIVITIES YEARS ENDED JUNE 30, 2021 AND 2020

	2021						2020					
		hout Donor estrictions		h Donor strictions		Total	Without Donor Total Restrictions		-	Vith Donor Restrictions	Total	
SUPPORT AND REVENUE		rtocaroacino										
Support:												
Government Grants	\$	5,460,388	\$	-	\$	5,460,388	\$	2,466,081	\$	-	\$	2,466,081
Contributions from Individuals,												
Corporations, and Foundations		4,075,864	4	4,654,530		8,730,394		2,325,741		1,575,300		3,901,041
Total Support		9,536,252	-	4,654,530		14,190,782		4,791,822		1,575,300		6,367,122
Revenue:												
Federal Student Financial Aid		34,048		_		34,048		56,882		-		56,882
State Student Financial Aid		518,463		-		518,463		600,612		-		600,612
Net Tuition		1,136,089		-		1,136,089		1,268,747	68,747			1,268,747
Rental Income		129,600		-		129,600		118,800	,800			118,800
Special Events (Net of Direct												
Benefits of \$117,897 and \$36,600												
for the Years Ended June 30, 2021												
and 2020, Respectively)		730,903		-		730,903		543,490		-		543,490
Investment Income		-		250,012		250,012		6,715		62,683		69,398
Other		213,782				213,782		126,316				126,316
Total Revenue		2,762,885		250,012		3,012,897		2,721,562		62,683		2,784,245
Total		12,299,137	4	4,904,542		17,203,679		7,513,384		1,637,983		9,151,367
Net Assets Released												
from Restrictions		1,560,696	(1,560,696)				1,944,093		(1,944,093)		
Total Support and Revenue		13,859,833	;	3,343,846		17,203,679		9,457,477		(306,110)		9,151,367

SUMMIT ACADEMY OIC STATEMENTS OF ACTIVITIES (CONTINUED) YEARS ENDED JUNE 30, 2021 AND 2020

		2021		2020				
	Without Donor	With Donor		Without Donor	With Donor			
	Restrictions	Restrictions	Total	Restrictions	Restrictions	Total		
EXPENSES								
Program Services:								
Training	\$ 4,441,248	\$ -	\$ 4,441,248	\$ 4,014,799	\$ -	\$ 4,014,799		
Service	1,955,631	-	1,955,631	2,021,868	-	2,021,868		
Advocacy	371,065		371,065	192,767	-	192,767		
Total Program Services	6,767,944	-	6,767,944	6,229,434	-	6,229,434		
Supporting Services:								
Management and General	2,435,938	-	2,435,938	1,337,923	-	1,337,923		
Fellowships and Scholarships	1,201,453	-	1,201,453	79,703	-	79,703		
Rental Property	188,247	-	188,247	178,536	-	178,536		
Fundraising	581,995	-	581,995	516,116	-	516,116		
Total Supporting Services	4,407,633	-	4,407,633	2,112,278	-	2,112,278		
Total Expenses	11,175,577		11,175,577	8,341,712		8,341,712		
CHANGE IN OPERATING NET ASSETS	2,684,256	3,343,846	6,028,102	1,115,765	(306,110)	809,655		
NONOPERATING ACTIVITY								
Capital Campaign Revenue	-	-	-	-	411	411		
Endowment Pledge Bad Debt								
(Expense) Recovery	-	30,885	30,885	-	(7,256)	(7,256)		
PPP Loan Forgiveness	771,600	-	771,600	-	-	-		
Total Nonoperating Activity	771,600	30,885	802,485		(6,845)	(6,845)		
CHANGE IN NET ASSETS	3,455,856	3,374,731	6,830,587	1,115,765	(312,955)	802,810		
Net Assets - Beginning of Year	5,918,153	1,788,150	7,706,303	4,802,388	2,101,105	6,903,493		
NET ASSETS - END OF YEAR	\$ 9,374,009	\$ 5,162,881	\$ 14,536,890	\$ 5,918,153	\$ 1,788,150	\$ 7,706,303		

SUMMIT ACADEMY OIC STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2021

		Program	Services		Supporting Services					
	Training	Service	Advocacy	Total	Management and General	Fellowship and Scholarships	Rental Property	Fundraising	Capital Campaign Fundraising	Total
Salaries	\$ 2,474,685	\$ 1,290,524	\$ 20,608	\$ 3,785,817	\$ 1,671,254	\$ -	\$ 49,280	\$ 343,046	\$ -	\$ 5,849,397
Fringe Benefits	473,931	264,434	5,005	743,370	186,732	-	9,404	48,322	-	987,828
Professional Fees	338,776	104,127	262,825	705,728	209,128	-	1,572	145,147	-	1,061,575
Depreciation	331,163	110,502	2,006	443,671	39,725	-	75,144	17,392	-	575,932
Occupancy and Utilities	258,872	36,984	711	296,567	22,724	-	48,471	5,793	-	373,555
Equipment Rental and										
Maintenance	24,735	12,725	234	37,694	3,118	-	3,004	1,739	=	45,555
Classroom Supplies	220,432	11,953	=	232,385	-	=	=	-	=	232,385
Postage and Office Supplies	20,186	23,824	73	44,083	21,832	-	328	3,795	=	70,038
Training, Meetings, and										
Staff Travel	2,148	10,102	=	12,250	5,459	-	12	1,533	=	19,254
Public Relations and										
Recruiting	266,860	-	67,000	333,860	25,000	-	-	21,500	-	380,360
Student Assistance	14,348	55,269	-	69,617	-	1,201,453	-	-	-	1,271,070
Dues and Subscriptions	11,916	17,539	=	29,455	30,794	-	=	16,379	=	76,628
Bank Charges and Interest	-	21	=	21	45,786	-	=	10,464	=	56,271
General Operating Expenses	3,196	17,627	12,603	33,426	62,980	-	1,032	(33,115)	=	64,323
CARES Act Institutional					111,406					111,406
Subtotal	4,441,248	1,955,631	371,065	6,767,944	2,435,938	1,201,453	188,247	581,995	-	11,175,577
Plus Special Events Expenses	-	-	-	-	-	-	-	117,897	-	117,897
Less Bad Debt Recoveries									(30,885)	(30,885)
Total Expenses	\$ 4,441,248	\$ 1,955,631	\$ 371,065	\$ 6,767,944	\$ 2,435,938	\$ 1,201,453	\$ 188,247	\$ 699,892	\$ (30,885)	\$ 11,262,589

SUMMIT ACADEMY OIC STATEMENT OF FUNCTIONAL EXPENSES YEAR ENDED JUNE 30, 2020

		Program	Services		Supporting Services					
				_	Fellowship				Capital	
					Management	and	Rental		Campaign	
	Training	Service	Advocacy	Total	and General	Scholarships	Property	Fundraising	Fundraising	Total
Salaries	\$ 2,183,742	\$ 1,283,238	\$ 13,129	\$ 3,480,109	\$ 796,124	\$ -	\$ 48,144	\$ 307,515	\$ -	\$ 4,631,892
Fringe Benefits	455,176	281,411	961	737,548	126,656	-	10,290	51,689	-	926,183
Professional Fees	342,155	96,758	92,094	531,007	189,407	-	1,573	16,471	-	738,458
Depreciation	252,978	80,027	292	333,297	44,205	-	66,782	13,609	-	457,893
Occupancy and Utilities	151,118	37,742	96	188,956	21,758	-	48,280	6,209	-	265,203
Equipment Rental and										
Maintenance	18,477	11,406	28	29,911	2,955	=	1,476	1,833	=	36,175
Classroom Supplies	201,571	12,216	-	213,787	21	=	78	3	=	213,889
Postage and Office Supplies	28,885	40,373	31	69,289	17,158	-	606	6,559	-	93,612
Training, Meetings, and										
Staff Travel	27,453	11,588	-	39,041	12,646	=	48	4,919	=	56,654
Public Relations and										
Recruiting	261,244	-	76,500	337,744	25,000	=	-	12,035	=	374,779
Student Assistance	18,649	96,250	=	114,899	-	79,703	-	=	-	194,602
Dues and Subscriptions	21,015	17,865	=	38,880	15,138	=	-	12,646	=	66,664
Bank Charges and Interest	=	1,524	=	1,524	57,934	=	-	5,864	=	65,322
MJSP Program In-Kind	=	-	=	=	-	=	-	=	=	-
Bad Debt Expense	9,872	9,709	1,818	21,399	1,011	=	237	21,871	7,256	51,774
Food Purchases	4,714	2,468	226	7,408	1,543	-	-	852	-	9,803
Other	37,750	39,293	7,592	84,635	26,367		1,022	54,041		166,065
Subtotal	4,014,799	2,021,868	192,767	6,229,434	1,337,923	79,703	178,536	516,116	7,256	8,348,968
Plus Special Events Expenses								36,600		36,600
Total Expenses	\$ 4,014,799	\$ 2,021,868	\$ 192,767	\$ 6,229,434	\$ 1,337,923	\$ 79,703	\$ 178,536	\$ 552,716	\$ 7,256	\$ 8,385,568

SUMMIT ACADEMY OIC STATEMENTS OF CASH FLOWS YEARS ENDED JUNE 30, 2021 AND 2020

	2021			2020
CASH FLOWS FROM OPERATING ACTIVITIES Change in Net Assets	\$	6,830,587	\$	802,810
Adjustments to Reconcile Change in Net Assets to	Ψ	0,030,307	Ψ	002,010
Net Cash Provided by Operating Activities:				
Unrealized Gain on Investments		(219,751)		(54,967)
Revenue from Solar Panel Contract		-		(31,442)
Depreciation		575,932		457,893
Gain on Lease Termination		-		-
Asset Retirement Obligation PPP Loan Forgiveness		11,756 (771,600)		11,196
Bad Debt Expense		58,000		- 51,774
Change in Current Assets and Liabilities:		30,000		31,774
Program Service Fee Receivables		38,383		(270,128)
Pledges Receivable		(2,480,461)		122,062
Other Assets		(92,579)		(1,826)
Accounts Payable		168,857		(103,382)
Solar Panel Contract		(33,372)		-
Accrued Payroll and Related Expenses		955,427		287,128
Net Cash Provided by Operating Activities		5,041,179		1,271,118
CASH FLOWS FROM INVESTING ACTIVITIES				
Purchase of Investments		(289,902)		(985,200)
Proceeds from Sale of Investments		2,373		(361)
Purchase of Property and Equipment		(899,998)		(719,852)
Net Cash Used by Investing Activities		(1,187,527)		(1,705,413)
CASH FLOWS FROM FINANCING ACTIVITIES				
Payments on Debt		(869,896)		(26,717)
Deferred Rent		104,400		-
Cash Received from Capital Campaign		-		352,900
Line of Credit Advances		-		377,200
Line of Credit Payments Cash Received from PPP Loan		-		(377,200) 771,602
Payments on Capital Leases		- (14,651)		(12,381)
Net Cash Provided (Used) by Financing Activities		(780,147)	-	1,085,404
NET INCREASE IN CASH AND CASH EQUIVALENTS		3,073,505		651,109
Cash, Cash Equivalents, and Restricted Cash - Beginning of Year		2,129,341		1,478,232
CASH, CASH EQUIVALENTS, AND RESTRICTED CASH - END OF YEAR	\$	5,202,846	\$	2,129,341
SUPPLEMENTAL DISCLOSURES OF CASH FLOW INFORMATION				
Noncash Disclosures:				
Cash Payments for Interest	\$	56,271	\$	65,322
Solar Panel Equipment Acquired Under Utility Contract	\$		\$	545,000
Donated Stock	\$	68,554	\$	43,763
Net Capital Campaign Activity	\$	30,885	\$	(6,845)
RECONCILIATION OF CASH AND CASH EQUIVALENTS				
Cash and Cash Equivalents	\$	5,202,846	\$	2,099,673
Restricted Cash and Cash Equivalents		-		29,668
Total Cash and Cash Equivalents	\$	5,202,846	\$	2,129,341

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

Organization

Summit Academy OIC (the Organization), a nonprofit organization based in Minneapolis, Minnesota, trains and retrains the unemployed and underemployed, secures placement for trainees in jobs, and promotes other educational and developmental programs. The Organization has been accredited as a post-secondary vocational school by the Council on Occupational Education.

A summary of the significant accounting policies consistently applied in the preparation of the accompanying financial statements follows:

Financial Statement Presentation

Net assets, revenues, expenses, gains, and losses are classified based on the existence or absence of donor-imposed restrictions. Accordingly, net assets of the Organization and changes therein are classified and reported as follows:

Without Donor Restriction – Those resources over which the board of directors has discretionary control.

With Donor Restriction – Those resources subject to donor-imposed restrictions which will be satisfied by actions of the Organization or passage of time or to be held in perpetuity.

Measurement of Operations

In its statements of activities, the Organization includes in its definition of operations all revenues and expenses that are an integral part of its program and supporting activities. Nonoperating activity consists primarily of contributions and expenses relating to the capital campaign and forgiveness of the PPP loan.

Cash

The Organization maintains its cash in checking, savings, certificate of deposits, and money market accounts which, at times, may exceed federally insured limits.

Program Service Fee Receivables

Program service fee receivables are recorded for amounts that have been earned on government contracts during the fiscal year, as well as amounts due for the annual golf event. The Organization provides an allowance for bad debts using the allowance method, which is based on management judgment considering historical information. Services are performed on an unsecured basis based on the related contract and no interest is charged. An allowance is provided for receivables when a significant pattern of collectability has occurred. When all collection efforts have been exhausted, the accounts are written off against the related allowance, which is typically done at year-end. At June 30, 2021 and 2020, no allowance for doubtful accounts was considered necessary.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Pledges Receivable

Promises to give are recorded at their net realizable value. Long-term promises to give that are expected to be collected in future years are recorded at the present value of the amounts expected to be collected. The discounts on those amounts are computed using an imputed interest rate applicable to the year in which the promise is received. Conditional promises to give are not included as support until such time as the conditions are substantially met. As of June 30, 2021 and 2020, an allowance for uncollectible pledges receivable of \$15,000 and \$81,257, respectively, was recorded.

Investments

Investments are carried at fair value, based upon quoted market prices. In general, investments are exposed to various risks, such as interest rate, credit, and overall market volatility risk. Due to the level of risk associated with certain investments, it is reasonably possible that changes in the values of the investments will occur due to market fluctuation and that such changes could materially affect the amounts reported in the statements of financial position. Changes in quoted market value are recorded as unrealized gains or losses in the period of change. Realized gains and losses on sales of securities are determined using the average cost method and are recorded on a trade-date basis.

Property and Equipment

Property and equipment includes fixed assets stated at cost at date of acquisition or fair market value at date of donation in the case of donated property. The Organization capitalizes all additions greater than \$1,000. Depreciation of property and equipment is computed on the straight-line basis. The estimated useful lives in determining depreciation are:

Building and Building Improvements

Furniture and Equipment

3 to 30 Years

Automobiles

5 Years

Unemployment Trust

The Organization participates in a trust in which premium payments are deposited to administer self-insurance unemployment claims. The balance as of June 30, 2021 and 2020 was \$218,068 and \$166,763, respectively, and is recorded in Other Assets.

Asset Retirement Obligation

The Organization has recorded an obligation to dispose of assets that are legally required to be removed at a future date. This obligation has been recorded at its estimated fair value using the net present value of the future obligation using a risk-free interest rate and an estimated inflationary rate.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Utility Contract Obligation

As discussed in Note 10, the Organization entered into three solar array agreements with Green2Solar Leasing. As part of this agreement, Green2Solar Leasing advanced \$545,000 to Summit Academy OIC to pay for solar equipment purchased. The \$545,000 will be amortized over the life of the three solar agreements (see Note 10 for agreement terms). As of June 30, 2021, the utility contract obligation is the remaining amount not amortized on this agreement.

Deferred Financial Aid Revenue

The Organization charges tuition to its students for a 20-week training program. The financial aid awarded a student for the tuition charge is recorded as deferred revenue on day one of classes and then recognized on a monthly basis as the class session progresses through the 20 weeks.

Governmental Grants, Financial Aid Revenue, and Contracts

Governmental grants, financial aid revenue, and contract funds are recorded as revenue when earned. Revenue is earned when eligible expenditures, as defined in each grant or contract, are made or the required services are provided. Funds received but not yet earned are shown as deferred revenue. Expenditures under governmental contracts are subject to review by the granting authority. To the extent, if any, that such a review reduces expenditures allowable under these contracts, the Organization will record such disallowance at the time the final assessment is made.

A portion of the Organization's revenue is derived from cost reimbursable federal and state contracts and grants, which are conditioned upon certain performance requirements and/ or the incurrence of allowable qualifying expenses. Amounts received are recognized as revenue when the Organization has incurred expenditures in compliance with specific contract or grant provisions. The Organization received cost reimbursable grants of \$3,576,396 that have not been recognized at June 30, 2021 because qualifying expenditures have not yet been incurred.

Contributions

Contributions, unconditional promises to give (pledges receivable), and contributions of donated stock are recognized at fair values and are recorded as made. All contributions are available for general use unless specifically restricted by the donor.

Donor-restricted contributions are reported as increases in donor-restricted net assets. When these restrictions expire, donor-restricted net assets are reclassified to net assets without donor restriction and reported in the statements of activities as net assets released from restrictions.

Tax Status

Summit Academy OIC is a tax-exempt organization under Section 501(c)(3) of the Internal Revenue Code and similar Minnesota Statutes. Summit Academy OIC is not considered a private foundation and contributions to the Organization are considered tax deductible.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Tax Status (Continued)

The Organization follows the accounting standards for contingencies in evaluating uncertain tax positions. This guidance prescribes recognition threshold principles for the financial statement recognition of tax positions taken or expected to be taken on a tax return that are not certain to be realized. The Organization's tax returns are subject to review and examination by federal and state authorities.

Use of Estimates

In preparing the financial statements in conformity with accounting principles generally accepted in the United States of America, management is required to make estimates and assumptions that affect the reported amounts of assets and liabilities and the disclosure of contingent assets and liabilities at the date of the financial statements and revenues and expenses during the reporting period. Actual results could differ from those estimates.

Functional Allocation of Expenses

The costs of providing program services and other activities have been summarized on a functional basis in the statements of activities and functional expenses. Salary costs are charged directly to the program they relate to and related costs are allocated based on full-time equivalents. Other costs have been allocated among the program and the supporting services based on full-time equivalents or square footage.

Fair Value Hierarchy

In accordance with accounting standards, the Organization has categorized its financial instruments, based on the priority of the inputs to the valuation technique, into a three-level fair value hierarchy. The fair value hierarchy gives the highest priority to quoted prices in active markets for the identical assets or liabilities (Level 1) and the lowest priority to unobservable inputs (Level 3). If the inputs used to measure the financial instruments fall within different levels of the hierarchy, the categorization is based on the lowest level input that is significant to the fair value measurement of the instrument.

Financial assets and liabilities recorded on the statements of financial position are categorized based on the inputs to the valuation techniques as follows:

Level 1 – Valuations based on unadjusted quoted prices in active markets for identical assets or liabilities that the University has the ability to access. Valuation adjustments and block discounts are not applied to Level 1 securities. Since valuations are based on quoted prices that are readily and regularly available in an active market, valuation of these securities does not entail a significant degree of judgment.

Level 2 – Valuations based on quoted prices in markets that are not active or for which all significant inputs are observable, either directly or indirectly.

Level 3 – Valuations based on inputs that are unobservable and significant to the overall fair value measurement.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Fair Value Hierarchy (Continued)

The fair value of investments measured on a recurring basis were as follows as of June 30:

			20	21			
	Level 1		Level 2		Level 3		Total
Exchange Traded Funds - International Equities	\$	306,273	\$ -	\$	-	\$	306,273
Exchange Traded Funds - U.S. Bonds		600,897	-		-		600,897
Exchange Traded Funds - U.S. Equities		640,466	-		-		640,466
Cash		_	-		-		172
Total Investments	\$	1,547,636	\$ 	\$	-	\$	1,547,808
			20.	20			
		Level 1	Level 2		Level 3		Total
Exchange Traded Funds - International Equities	\$	126,332	\$ -	\$	-	\$	126,332
Exchange Traded Funds - U.S. Bonds		231,319	-		-		231,319
Exchange Traded Funds - U.S. Equities		259,060	-		-		259,060
Cash					-		423,817
Total Investments		616,711				_	

Revenue Recognition

Revenue from contracts with customers is recognized when control of the promised goods or services is transferred to our customers (students), in an amount that reflects the consideration we expect to be entitled in exchange for those goods or services.

The Organization has five twenty-week cohorts. Tuition revenue is recognized in the fiscal year in which the academic programs are delivered, proratably over the term of the related semester. Any payments received prior to fiscal year end related to academic terms that occur subsequent to fiscal year end are recorded as deferred revenue in the accompanying statements of financial position.

Customer contracts generally have separately stated prices for each performance obligation contained in the contract. Therefore, each performance obligation generally has its own standalone selling price. Arrangements for payment are agreed to prior to registration of the student's cohort. Generally, payments for tuition are due prior to the start of the academic terms. Most students obtain Title IV or other financial aid resulting in the Organization receiving a significant amount of the transaction price at the beginning of the academic term.

Change in Accounting Principle

In May 2014, FASB issued Accounting Standards Update (ASU) 2014-09, Revenue from Contracts with Customers (Topic 606). Subsequent to May 2014, the FASB has issued six ASUs to clarify certain matters related to Topic 606. Topic 606 supersedes the revenue recognition requirements in FASB ASC 605, Revenue Recognition, and requires the recognition of revenue when promised goods or services are transferred to customers in an amount that reflects the consideration to which an entity expects to be entitled in exchange for those goods or services. The updates address the complexity and understandability of revenue recognition and provide sufficient information to enable financial statements users to understand the nature, amount, timing, and uncertainty of revenue and cash flows arising from contracts with customers. There was no material impact to the financial statements upon adoption of this standard.

NOTE 1 SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

Risks and Uncertainties

During 2020, the World Health Organization declared the spread of Coronavirus Disease (COVID-19), a worldwide pandemic. Subsequent to year-end, the COVID-19 pandemic continues to have significant effects on global markets, supply chains, businesses, and communities. Specific to the Organization, COVID-19 may impact various parts of its 2021 operations and financial results. Management believes the Organization is taking appropriate actions to mitigate the negative impact. However, the full impact of COVID-19 is unknown and cannot be reasonably estimated as these events are still developing.

Subsequent Events

In preparing these financial statements, the Organization has evaluated events and transactions for potential recognition or disclosure through November 29, 2021, the date the financial statements were available to be issued.

NOTE 2 LIQUIDITY

The following table reflects the Organization's financial assets as of June 30 that are available to meet general expenditures within one year of the statement of financial position date.

	 2021	2020
Cash and Cash Equivalents	\$ 5,202,846	\$ 2,099,673
Program Service Fee Receivables	807,643	846,026
Pledges Receivable - Current Portion	1,349,819	1,143,976
Pledges Receivable - Long-Term Portion	2,273,386	56,768
Less: Restricted Net Assets (Included Above)	(3,615,073)	(747,622)
Add: Time Restricted Net Assets Available		
with One Year	 1,181,667	 407,137
Total Financial Assets	\$ 7,200,288	\$ 3,805,958

The Organization regularly monitors liquidity to meet its operating needs and other contractual commitments, while also striving to maximize the investment of its available funds. For purposes of analyzing resources available to meet general expenditures over a 12-month period, the Organization considers all expenditures related to its ongoing mission-related activities as well as the conduct of services undertaken to support those activities to be general expenditures.

NOTE 3 CONCENTRATIONS

The Organization maintains a portion of its cash balance in accounts which, at times, may exceed Federal Deposit Insurance Corporation (FDIC) limits. One account held by the Organization was over the FDIC limit at June 30, 2021 in the amount of \$4,665,141. There were three accounts held by the Organization that were over the FDIC limit at June 30, 2020 in the amount of \$2,053,722.

The Organization receives much of its funding through grants to fund programs. A significant amount of the Organization's program service revenue and program service fee receivables is from a limited number of governmental agencies for 2021 and 2020.

During the year 2021, two entities represented 47% of the contributions received during the year. During the year 2020, one entity represented 10% of the contributions received during the year.

At June 30, 2021, two entities made up 77% of support receivables. At June 30, 2020, one entity made up 16% of support receivables.

At June 30, 2021, no entities made up over 10% of program receivables. At June 30, 2020, two entities made up 41% of program receivables.

NOTE 4 PLEDGES RECEIVABLE

Pledges receivable consist of the following:

	2021			2020			
Annual Pledges Receivable	\$	3,572,498	\$	995,160			
Capital Campaign Pledges Receivable		103,987		286,841			
Allowance for Uncollectible Pledges		(15,000)		(78,025)			
Unamortized Discount		(38,280)		(3,232)			
Total	\$	3,623,205	\$	1,200,744			
Amounts Due in:							
Less than One Year	\$	1,349,819	\$	1,143,976			
One to Five Years		2,273,386		56,768			
Total	\$	3,623,205	\$	1,200,744			

The imputed interest rate utilized for computing the discount for long-term pledges was 0.87% and 2.25% for years ended June 30, 2021 and 2020, respectively.

NOTE 5 INVESTMENTS

Investments consist of the following as of June 30:

2021	
Exchange Traded Funds - International Equities	\$ 306,273
Exchange Traded Funds - U.S. Bonds	600,897
Exchange Traded Funds - U.S. Equities	640,466
Cash	172
Total Investments	\$ 1,547,808
2020	
Exchange Traded Funds - International Equities	\$ 126,332
Exchange Traded Funds - U.S. Bonds	231,319
Exchange Traded Funds - U.S. Equities	259,060
Cash	423,817
Total Investments	\$ 1,040,528

NOTE 6 NOTES PAYABLE

The Organization entered into a First Mortgage Note with a bank to borrow \$1,000,000. This note is secured by a First Mortgage and Security Agreement which grant the Mortgagor a security interest in all of the Organization's real property, personal property, profits on rental of property, and all judgments or awards made as a result of eminent domain. Effective April 20, 2016, this note was renewed at a rate of 4.00% per annum. The interest rate is subject to change based on changes in the prime rate (currently 5.50%) beginning in May 2021 but may not change more often than once every five years. Payments include 60 monthly principal and interest payments of \$5,308 beginning May 15, 2016 and 59 monthly principal and interest payments of \$5,910 beginning May 15, 2021. A balloon payment for the remaining principal amount of \$737,335 will be due on April 15, 2026. The note was paid in full during the year ended June 30, 2021. As of June 30, 2021 and 2020, the outstanding balance on this note was \$-0- and \$894,648, respectively.

The Organization also entered into a Revolving Line of Credit during 2016. Available borrowings under the line of credit are \$1,200,000. Interest is payable monthly at 1.00% above the bank's index rate (3.25% at June 30, 2021), with a floor on the interest rate of 5.00%. The note is due on demand, but if no demand is made, the note was originally due in full on November 15, 2019. Effective December 10, 2020, the note was renewed until November 15, 2021. The note is secured by a mortgage on the property located at 935 Olson Memorial Highway and all business assets. No balance was due as of June 30, 2021 or 2020.

NOTE 6 NOTES PAYABLE (CONTINUED)

The Organization entered into a Promissory Note effective September 10, 2019. Available borrowings under the promissory note was \$356,000. Interest was payable monthly at 3.92% and adjusted with a margin up to 2.50% as necessary. The note was paid off and matured in June 2020.

On April 18, 2020, the Organization received a loan from MidWestOne Bank in the amount of \$771,600 to fund payroll, rent, utilities, and interest on mortgages and existing debt through the federal Paycheck Protection Program (the PPP Loan). The original loan agreement was written prior to the PPP Flexibility Act of 2020 (June 5) and was due over twenty-four months deferred for six months. Subsequent to this, the law changed the loan deferral terms retroactively. The PPP Flexibility Act and subsequent regulations supersede the loan agreement. The PPP Loan bears interest at a fixed rate of 1.0% per annum, has a term of two years, and is unsecured and guaranteed by the U.S. Small Business Administration. Payment of principal and interest is deferred until the date on which the amount of forgiveness is remitted to the lender or, if the organization fails to apply for forgiveness within 10 months after the covered period, then payment of principal and interest shall begin on that date. These amounts may be forgiven subject to compliance and approval based on the timing and use of these funds in accordance with the program. To the extent that all or part of the PPP Loan is not forgiven, the Organization will be required to pay interest on the PPP Loan at a rate of 1.0% per annum, and commencing in November 18, 2020, principal and interest payments will be required through the maturity date in April 18, 2022. The PPP loan was forgiven during fiscal year 2021.

As of June 30, 2021 and 2020, there were outstanding note payable balances of \$-0-and \$1,666,248, respectively.

NOTE 7 NET ASSETS

Donor-Restricted Net Assets

Net assets with donor restrictions consist of the following as of June 30:

	2021	2020
Time Restricted Pledges	\$ 3,445,053	\$ 407,137
Purpose Restricted for Programs	117,105	59,389
Purpose Restricted, Earnings on Endowment	 316,178	 67,994
Total	\$ 3,878,336	\$ 534,520
Held in Perpetuity	 2021	 2020
Building and Maintenance	\$ 642,273	\$ 626,815
Innovation/Strategic Opportunity Fund	 642,272	 626,815
Total	\$ 1,284,545	\$ 1,253,630
Total Restricted Net Assets	\$ 5,162,881	\$ 1,788,150

NOTE 7 NET ASSETS (CONTINUED)

Restrictions Released

Net assets restrictions were released as a result of the following conditions being met:

	 2021	2020		
Program Expenditures	\$ 196,814	\$	790,911	
Time Restrictions Met	 1,363,882		1,153,182	
Total	\$ 1,560,696	\$	1,944,093	

NOTE 8 ENDOWMENT

Donor-Restricted Endowments

Summit Academy OIC has donor-restricted endowment funds established for building and maintenance and innovation/strategic opportunity. Net assets of the endowment funds are classified and reported based on the existence or absence of donor-imposed restrictions. The board of trustees of Summit Academy OIC has interpreted the state's Uniform Prudent Management of Institutional Funds Act (UPMIFA) as requiring the preservation of the fair value of the original gift as of the gift date of the donor-restricted endowment funds absent explicit donor stipulations to the contrary.

As a result of this interpretation, Summit Academy OIC classifies as net assets with donor restrictions the original value of the gifts to the donor-restricted endowment, the value of subsequent gifts to the donor-restricted endowment, and accumulated earnings that are required to be classified as donor-restricted based on donor stipulations. The remaining portion of the donor-restricted endowment fund that is not classified in net assets with donor restriction held in perpetuity is classified as net assets with donor restriction that is purpose restricted until those amounts are appropriated for expenditure by Summit Academy OIC in a manner consistent with the standard of prudence prescribed by UPMIFA.

Funds with Deficiencies

From time to time, certain donor-restricted endowment funds may have fair values less than the amount required to be maintained by donors or by law (underwater endowments). We have interpreted UPMIFA to permit spending from underwater endowments in accordance with prudent measures required under law. As of June 30, 2021 and 2020, Summit Academy OIC had no endowment funds that were underwater.

NOTE 8 ENDOWMENT (CONTINUED)

Return Objectives and Risk Parameters, Investment and Spending Policies

Summit Academy OIC has adopted investment and spending policies for endowment assets that attempt to provide a predictable stream of funding to programs supported by its endowment while seeking to maintain the purchasing power of the endowment assets. Endowment assets include those assets of donor-restricted funds that Summit Academy OIC must hold in perpetuity. Under this policy, as approved by the board of trustees, the endowment assets having exceeded a cash balance is \$500,000 have been invested in a manner intended to produce results that meet or exceed the price and yield results of a moderate allocation model. The board will review annually the management of funds and its decision to manage the fund internally or hire an external investment manager to manage the funds to meet Summit Academy OIC board's requirements.

Return Objectives and Risk Parameters, Investment and Spending Policies

Changes in donor-restricted endowment net assets for the years ended June 30 were as follows:

				2021		
	Without [Donor	V	Vith Donor		
	Restrictions		Restrictions		Total	
Endowment Fund Balance, June 30, 2020	\$	-	\$	1,321,624	\$	1,321,624
Contributions		-		-		-
Bad Debt (Expense) Recovery		-		30,885		30,885
Investment Income		-		250,012		250,012
Appropriations		-		(1,798)		(1,798)
Endowment Fund Balance, June 30, 2021	\$	-	\$	1,600,723	\$	1,600,723
	'			2020		
	Without [Donor	V	Vith Donor		
	Without D		-	Vith Donor testrictions		Total
Endowment Fund Balance Restated, June 30, 2019			-		\$	Total 1,265,786
Endowment Fund Balance Restated, June 30, 2019 Contributions	Restrict		R	estrictions	\$	
	Restrict		R	1,265,786	\$	1,265,786
Contributions	Restrict		R	1,265,786 411	\$	1,265,786 411
Contributions Bad Debt	Restrict		R	1,265,786 411 (7,256)	\$	1,265,786 411 (7,256)
Contributions Bad Debt Investment Income	Restrict		R	1,265,786 411 (7,256)	\$	1,265,786 411 (7,256)

Once the funds are invested, investment income from certain donor-restricted assets held in perpetuity, by order of the gift requirements, will be classified as income without donor restrictions that is purpose restricted.

NOTE 9 LEASES

On September 14, 2018, the Organization entered into one lease for three copiers, which requires 60 monthly payments of \$1,249. On January 15, 2021, the Organization entered into one lease for one copier, which requires 60 monthly payments of \$425. Future obligations on the leases are as follows:

Year Ending June 30,	Amount	
2022	\$	20,060
2023		20,126
2024		7,593
2025		8,569
Total Payments		56,348
Less: Amount Representing Interest		(2,523)
Present Value of Minimum Lease Payments		53,825
Less: Current Maturities		(20,060)
Noncurrent Portion of Obligations Under Capital Lease	\$	33,765

The following represent the value of capital leases that are capitalized as furniture and equipment at June 30. Amortization expense is included with depreciation expense in the financial statements.

	 2021	2020		
Cost	\$ 90,702	\$	65,950	
Accumulated Depreciation	 (36,877)		(22,226)	
Net Equipment	\$ 53,825	\$	43,724	

NOTE 10 SOLAR ARRAY AGREEMENT

During the 2020, Summit Academy OIC entered into three separate agreements to purchase power from Green2Solar Leasing. The power will be generated from the solar array atop of the Organization's building. The agreements require Summit Academy OIC to purchase the solar equipment from another Organization, Ideal Energies, for a total of \$545,000. As part of the agreements with Green2Solar Leasing, Summit Academy OIC was advanced \$545,000 from Green2Solar Leasing as a pre-payment on the agreement. Summit Academy OIC used these proceeds to purchase the solar equipment.

As a result of the agreements, Summit Academy OIC has a utility contract obligation of \$545,000 which is presented as a liability on the statement of financial position. The utility contract obligation will be amortized over the life of the agreement with Green2Solar Leasing. Approximately \$275,000 will be amortized over 13 years and \$270,000 will be amortized over 17 years. As of June 30, 2021 and 2020, the utility contract obligation was \$480,186 and \$513,558, respectively.

NOTE 11 RENTAL INCOME

The Organization has a lease agreement to lease part of their building to Summit Early Learning Center, Inc. Effective January 1, 2016, rent on this lease is based on a month-to-month basis with monthly payments of \$10,800. The total lease amount for each of the fiscal years 2021 and 2020 was \$129,600 and \$118,800, respectively.

NOTE 12 EMPLOYEE BENEFIT PLAN

The Organization has a 401(k) profit-sharing plan to which it makes an annually determined discretionary contribution up to a maximum of 4% of employee compensation. All employees who meet certain minimum employment and age requirements are eligible to participate. The Organization's discretionary contribution to the plan was \$98,284 and \$87,699 for 2021 and 2020, respectively.

NOTE 13 COMPOSITE SCORE

The Organization participates in various federally funded student financial aid programs. Under regulatory provisions of these programs, the Organization is required to demonstrate financial responsibility by meeting a certain composite score based on a formula developed by the Department of Education. This score uses financial ratios based on the Organization's audited financial statements. The composite score calculated reflects the overall relative financial health of institutions along a scale of negative 1.0 to positive 3.0.

The composite score for the year ended June 30, 2021 is as follows:

Primary Reserve Ratio:			
Expendable Net Assets	\$	9,320,973	
Total Expenses/Losses	\$	11,175,577	0.83
Equity Ratio:			
Modified Net Assets	\$	14,536,890	
Modified Assets	\$	17,446,949	0.83
Net Income Ratio:			
Change in Net Assets Without Donor Restrictions	\$	3,455,856	
Total Revenues/Gains	\$	13,859,833	0.25
Stren	gth		

			Strength		
RATIO		Ratio	Factor	Weight	Composite Scores
•	Primary Reserve Ratio	0.8340	3.0000	40%	1.2
	Equity Ratio	0.8332	3.0000	40%	1.2
	Net Income Ratio	0.2493	3.0000	20%	0.6
					3.0

NOTE 13 COMPOSITE SCORE (CONTINUED)

	Primary Reserve Ratio:			
	•	Expendable Net Assets:		
1	Statement of Financial Position (SFP)	Net assets without donor restrictions	\$	9,374,009
2	SFP	Net assets with donor restrictions	\$	5,162,881
3	Note 7	Net assets restricted in perpetuity	\$	(1,284,545)
4	N/A	Unsecured related-party receivable	\$	-
5	N/A	Donor restricted annuities, term endowments, life income funds	\$	-
6	Note 13	Property, plant, and equipment pre-implementation, net book value June 30, 2020	\$	(4,007,623)
		Property, plant, and equipment post-implementation with outstanding debt for		
7	N/A	original purchase	\$	24,752
8	N/A	Construction in progress purchased with long-term debt	\$	-
9	N/A	Lease right-of-use asset, pre-implementation (grandfather of leases option not chosen)	\$	-
10	N/A	Lease right-of-use asset, post-implementation	\$	-
11	SFP	Intangible assets	\$	-
12	SFP	Post-employment and pension liabilities	\$	-
13	Note 13	Long-term debt - for long-term purposes pre-implementation	\$	51,499
14	N/A	Long-term debt - for long-term purposes post-implementation	\$	· -
15	N/A	Line of credit for construction in progress	\$	-
16	N/A	Pre-implementation right-of-use asset liability	\$	-
17	N/A	Post-implementation right-of-use asset liability	\$	=
		Total Expendable Net Assets	\$	9,320,973
		•		
		Total Expenses and Losses:		
18	Statement of Activities (SOA)	Total expenses (operating and nonoperating) without donor restrictions	\$	11,175,577
19	SOA	Non-service component of pension/postemployment (nonoperating) cost, (if loss)	\$	-
20	N/A	Sale of fixed assets (if loss)	\$	-
21	SOA	Change in value of interest-rate swap agreements (if loss)	\$	-
		Total Expenses and Losses	\$	11,175,577
	Equity Ratio:			
		Modified Net Assets:		
22	SFP	Net assets without donor restrictions	\$	9,374,009
23	SFP	Net assets with donor restrictions	\$	5,162,881
24	SFP	Intangible assets	\$	=
25	N/A	Unsecured related-party receivables	\$	=_
		Total Modified Net Assets	\$	14,536,890
		Modified Assets:		
26	SFP	Total assets	\$	17,446,949
27	N/A	Lease right-of-use asset pre-implementation	\$	-
28	SFP	Intangible assets	\$	-
29	N/A	Unsecured related-party receivables	\$	
		Total Modified Assets	\$	17,446,949
	N. (1)			
30	Net Income Ratio: SOA	Change in Net Assets Without Donor Restrictions	\$	3,455,856
30	SOA	Change in Net Assets Without Donor Restrictions	Ψ	3,433,030
		Total Revenues and Gains:		
31	SOA	Total operating revenue (including net assets released from restrictions)	\$	13,859,833
		Investments gain, net (aggregate operating and non-operating interest,	,	,,
32	SOA	dividends, realized and unrealized gains)	\$	-
	SOA	Non-service component of pension/postemployment (nonoperating) cost (if gain)	\$	_
	SOA	Pension-related changes other than net periodic pension costs (if gain)	\$	_
	SOA	Change in value of annuity agreement (typically in nonoperating)	\$	_
	SOA	Change in value of interest-rate swap agreements (if gain)	\$	_
	N/A	Sale of fixed assets (if gain)	\$	_
	SOA	Other gains	\$	_
	-	Total Revenues and Gains	\$	13,859,833
			*	-,,

NOTE 13 COMPOSITE SCORE (CONTINUED)

Net Asse			
1	Net assets with donor restrictions: restricted in perpetuity	\$	1,284,545
2	Other net assets with donor restrictions (not restricted in perpetuity):		
	a. Annuities with donor restrictions		
	b. Term endowments		
	c. Life income funds (trusts)		-
	d. Total annuities, term endowments, and life income funds with donor restrictions	\$	-
Proporty	Plant, and Equipment, net		
	Pre-implementation property, plant, and equipment, net		
3	a. Ending balance of last financial statements submitted to and accepted by the		
		\$	4,377,111
	Department of Education (June 30, 2020, financial statement)	Ф	4,377,111
	b. Reclassify capital lease assets previously included in PPE, net prior to the		
	implementation of ASU 2016-02 leases standard		(000, 400)
	c. Less subsequent depreciation and disposals (net of accumulated depreciation)		(369,488)
	d. Balance pre-implementation property, plant, and equipment, net		4,007,623
4	Debt financed post-implementation property, plant, and equipment, net		
	Long-lived assets acquired with debt subsequent to June 30, 2020:		
	a. Equipment		24,752
	b. Land improvements		-
	c. Building		
	d. Total property, plant, and equipment, net acquired with debt exceeding 12 months		24,752
5	Construction in progress - acquired subsequent to June 30, 2020		-
6	Post-implementation property, plant, and equipment, net, acquired without debt:		
	Long-lived assets acquired without use of debt subsequent to		
	June 30, 2020		1,923,063
7	Total Property, Plant, and Equipment, net - June 30, 2021	\$	5,955,438
Debt to b	e excluded from expendable net assets		
	Pre-implementation debt:		
	a. Ending balance of last financial statements submitted to the		
	Department of Education (June 30, 2020):	\$	939,363
	b. Reclassify capital leases previously included in long-term debt prior to the		,
	implementation of ASU 2016-02 leases standard.		
	c. Less subsequent debt repayments		(912,616)
	d. Balance Pre-implementation Debt		26,747
9	Allowable post-implementation debt used for capitalized long-lived assets:		
	a. Equipment - all capitalized		24,752
	b. Land improvements		-
	c. Buildings		-
	d. Balance Post-implementation Debt		24,752
10	Construction in progress (CIP) financed with debt or line of credit		_
11			
	or liability greater than assets value		2,326
		\$	53,825
		-	,020

